Minutes of the annual meeting of the elk river country club d/b/a Elk River Golf Club Elk River MN 1/20/2024

Meeting called to order by President Amanda O'Donnell 6:10pm.

Odonnell thanks current board members and

2023 Annual Meeting secretary's report and unaudited profit loss statement for 2023 were available- Moved to approve the 2023 Secretary's report-

President Report-Course Projects- 13 & 2 Patio Improvements- Firepit & Chairs New Sims

2024 Outlook- Increase traffic into the course and clubhouse Social Events & Menu updates (apps, grab and go menu items, weekend specials & ranch dressing) Etabs & pull tabs Adjusting staff Updating women's bathroom in the lower level Continuing with the caddy program

# Proshop:

2022- 154 Adult Memberships 2023- 140 Adult Memberships (College 11 & Jr. Membership (2)

Greens Fees -2022- Opened 4/9 13,005 rounds Total green fees- \$295,476

2023 (Update from slide)

Club Tournaments-

Overall Participation was up 6 players

Tournament Change for 2024- move Ryder cup up a week and revamp King and Queen of the Hill

Outside tournaments are down 1 tournament from 2022, however only 14 players. 2024 will host 2 new tournaments

Will continue the live scoring for Member events and will be looking into discontinuing of paper cards and rules sheets

All junior golf is being moved to Wednesday mornings to free up more tee times on Monday. With and increase of income this last year

New Cart Fleets

### Grounds

2023

All bunkers on 2,8,13,17 have been filled and fixed for use.

Hole 13's green and green side bunkers wil I be open to play in the spring

Hole 13's right bunkers and fairway will be open late May after seeding

2 new trees planted on 13 on the right side and 14 gold teebox

Hole 2 tee boxes are prepped for topsoil and irrigation- plan to open spring of 2025

#### 2024

Committee meeting scheduled for March

7k-10k to finish all current projects on holes 2 & 13

Tree management program on hole 5 left hill kate fall project

Burn pile will be cleaned by Mid Feb

Car paths on 1 & 5 will be finished

Hole 1 cart path will be moved to the left creating more space left of the green

#### Clubhouse

2023

Sales from 2022-2023 increased by 14% \$44,700 net increase of sales

Use of the Shack full times has held steady from last year

Staffing for the shack will be up in 2024 with looking to hire more staff that has availability during the day time hours

ETabs and pull tabs installed on August 15th- Total income from Aug-Nov. \$3,100

Outdoor wedding in Oct as the first wedding since Covid

Added more high end liquors

## 2024

Live Music on Friday or Sat once a month from May to Sept

Halloween Party on 10/26

Few new menu items focused on apps and sandwiches

## Major Capital Improvements:

## **Update from Slide**

Thank you to Chris for all you have done this year

Treasure update:

Everything that we have done this year has really been from feedback from the members-

Revenue from between 22, 22, 23- has stayed stable and growth from 22.

Looking at expanding patio furniture, and small other projects- promote our course and focus on growing our business in 2023.

Expenses- will grow in 2024 with additional staff

Vote for new board members Leaving with their terms Dan Johnson Greg Gephart McKaila Poppen

For people are seeking for a 3 year terms
Greg Gephart
Andy Lee
Ethan Lunning
Dewan Stoll

Nominations from the Floor- NO

Recognize shareholders that have passed Dave Blehyl Mike Hiatt Gregg Barblen Pat Sweeney

Votes & New Members: Greg Gephart: Andy Lee Ethan Lunning

Amanda O'Donnell stays president Kirt Okonnik stays as VP Jessica Kammann Secretary Amanda Spilde Treasure Ethan Lunning to learn to take over

Spilde- Replace all the patio furniture & redo the kitchen & expand clubhouse Kammann- Better Practice area & destination for Kathy O'Donnell- Increasing the sales in the clubhouse

Greg- Clubhouse & employment - job description, training program, efficiency from staff Ethan- Details of projects, yardage markers,

Kirt- Process for new members- properly welcome & clubhouse growth, Miniature golf course John- Communication, New member- be sticky to them Adam- Staffing - official research company